



Virtual Convention Agenda

Session	Speaker
Welcome & Announcement	Jonathan Nicholas
“Surviving Your Serengeti”	Stefan Swanepoel
“Exhibiting Leadership in Times of Doubt”	Steve Harney
“Seven Steps to Recruiting Success”	Jim Van Horn
“Recruiting Best Practices”	Jim Van Horn (Facilitator)
“Innovative Profit Centers”	Kim Koraca & Laura Gillespie
“Profit Realities”	Aaron Taylor & Ron Hurak
“Small Brokerage Tips for Success”	John Mayfield
“REO Boom!”	Aram & Tim Shah
“New Brokerage Model Realities”	Julie Garton-Good
“Is Your Brokerage Social?”	Brad Hanks
“Innovations 2012”	Matthew Ferrara
“Leading Through Technology”	Michael Krisa (Facilitator)
“Brokerage RE-Invented”	Jon Cheplak

Your Virtual Convention experience also includes full access through next November 30, 2012 to the following:

- ✓ All Recorded Sessions
- ✓ Social Networking Lounge
- ✓ Leadership Learning Library
- ✓ Trade Expo
- ✓ Chat With Other Attendees