

# Member Resources



Leverage  
Opportunity.

Improve  
Performance.

The CRB Council has been enhancing the productivity and profitability of managers, owners, brokers and team leaders since 1968. We provide the tools you need to reinforce your professional development and sharpen your competitive edge.

**Flexible solutions for your individual and business needs.**

## Learn More. Earn More.

The median gross personal income of a CRB Designee is 57% MORE than their REALTOR® colleagues without the Designation.

Are **You** Ready to Make Up the **Difference**?

**\$77,700**

Median Gross Income



**\$121,822**

Median Gross Income

### Broker/Owner/Manager

2010 NAR Member Profile &  
2011 CRB Council Member Survey

Consulting  
**SOLUTIONS**



Real Answers. Real Solutions. Real Results.



Today's learners demand access to "just-in-time" information and resources that provide short bursts of knowledge – when and where they need it. In response to this demand, CRB has developed an online based multi-module Accelerate Training program for both agents and managers.



## Learning Opportunities

Classroom  
Live Virtual Classroom  
Online (self-paced / self-study)  
Webinars

Visit [www.CRB.com](http://www.CRB.com) to learn more about the resources and services available to members.

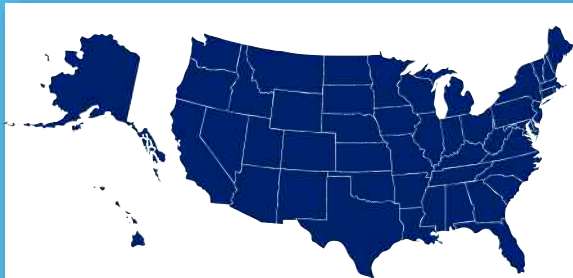


Key leadership tips  
delivered in  
3-minutes  
by video!



The industry's most  
relevant and essential  
publication  
for managers,  
brokers, owners,  
and team leaders.

**Real Estate  
Business Magazine**



**CRB Chapters** Your local connection for  
networking and professional development.

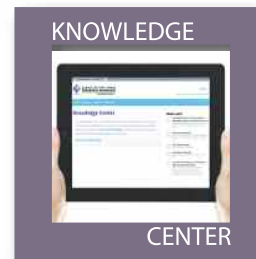
### Get Involved



Share your knowledge ... Network with your peers  
... Volunteer to serve on a CRB Committee



Hot topics...  
Latest trends...



Searchable  
information  
when you  
need it!

### Join the Conversation!



[www.facebook.com/CRBCouncil](http://www.facebook.com/CRBCouncil)



[www.linkedin.com/groups?gid=93462](http://www.linkedin.com/groups?gid=93462)



[www.twitter.com/CRB\\_Council](http://www.twitter.com/CRB_Council)



[www.youtube.com/CRBCouncil](http://www.youtube.com/CRBCouncil)

Visit [www.CRB.com](http://www.CRB.com) to learn more about the resources and services available to members.